

Pricing Guide for Birmingham Blind and Drapery Installation, Eddie Dobelstein-Owner (205) 612-8296 or eddie@install4you.com

Step 1 of 3: Determine Trip Charges & Minimums	
Trip Charge (van expense) —up to 20 mile radius from junction 1459 & Hwy 280	\$ 40.00 each
Minimum Charge —includes Trip Charge & first \$20.00 of labor	\$ 60.00 each
Extended Trip Charge —up to 30 mile radius from junction of 1459 & 280	\$ 50.00 each
Extended Minimum —includes Extended Trip & first \$40.00 of labor	\$ 90.00 each
Distance Travel Rate (over 30 miles from junction 1459 & 280) —Include round-trip mileage. Covers van expense and driving time. Add other expenses.	\$ 1.00 mile
Hourly rate —Special projects, unusual difficulty, measuring, consultation, etc.	\$ 40.00 hour

Step 2 of 3: Find your treatment's price group.

Price group 1
All horizontal blinds, pleated and cellular shades, basic roller shades, woven shades **COMPLETELY** finished workroom-mounted valances and shades (roman, balloon, etc.), cornices, lambrequin **width + height per window** and other treatments requiring similar work.

Price group 2
Vertical blinds with PVC slats—without chains (not vertical sheers—see group 6)

Price group 3
Vertical blinds with Fabric slats—without chains (not vertical sheers—see group 6).
Also minimum for top treatments, valances, swags, cascades, fabric shades, etc., to be completed, altered, or repaired on-site, i.e. cut boards, staple, string, rig, attach bottom rod, etc., & install.

Price group 4
Vertical blinds with chains (not vertical sheers—see group 6)

Price group 5
Single-mount traverse draperies on standard and decorative rods, treatments **shirred** on rods, **side panels**, treatments on decorative **metal rods**, and similar items.

Price group 6
Double-mount traverse draperies on standard and decorative rods, treatments **shirred** on rods, **side panels**, treatments on decorative **metal rods**, and similar items.
Also **Vertical Sheers** (like Hunter Douglas Luminette®)

Step 3 of 3: Add in the installation price(s) for your treatment(s) by size.

Installed width	Group 1	Group 2	Group 3	Group 4	Group 5	Group 6	Group 7	Group 8
up to 48"	\$ 5.00	\$ 7.00	\$ 8.00	\$ 12.00	\$ 12.00	\$ 24.00	\$ 18.00	\$ 30.00
49" to 84"	\$ 7.50	\$ 10.50	\$ 12.00	\$ 18.00	\$ 18.00	\$ 36.00	\$ 22.00	\$ 45.00
85" to 120"	\$ 10.00	\$ 14.00	\$ 16.00	\$ 24.00	\$ 22.00	\$ 44.00	\$ 28.00	\$ 65.00
121" to 168"	\$ 16.00	\$ 22.50	\$ 26.00	\$ 36.00	\$ 34.00	\$ 68.00	\$ 42.00	\$ 100.00
169" to 240"	\$ 24.00	\$ 33.00	\$ 38.00	\$ 50.00	\$ 45.00	\$ 90.00	\$ 60.00	\$ 150.00
Note: over 240" wide—use 169" - 240" price & add for each foot over 20 feet wide.	\$ 1.50	\$ 2.00	\$ 2.25	\$ 3.00	\$ 2.00	\$ 4.00	\$ 2.75	\$ 7.00

Price group 7
Panels and/or valances on PVC pipe, wood poles, & similar items.

Price group 8
Normal maximum for top treatments, valances, swags, cascades, fabric shades, etc., that must be **completed, altered, or repaired on-site**. See group 3 for minimum pricing for this item.
Price varies and will be based on how much work is required.

Price group 9--Other window treatments

Free-form fabric treatments on pole, rod, board, etc., based on difficulty	from \$	5.00	per foot in width
	to \$	20.00	per foot in width
Simple tiebacks	\$	4.00	each
Poufs, puddles, & bishops	\$	7.00	each

Removal of old treatments is normally 1/4 to 1/2 of the installation price.

Price group 10--Mirrors, Art, and other items (estimated prices)

Most mirrors, art, and pictures (ready to hang--rigging extra)	Mirrors	Other
Note: extremely heavy &/or unusual objects will be charged for actual time at hourly rate plus special materials as needed.	Small	\$ 10.00
	Medium	\$ 15.00
	Large	\$ 20.00

Possible surcharges
Circumstances that **may** require special surcharges include installation heights over 10 feet, difficult mounting surfaces (concrete, steel, plaster, etc.), difficult access to site or to windows, construction problems, excessive delays, unusual requirements, etc. Charges range from nominal to substantial.

Prices are **general guidelines** for planning and do not include every possible detail. We **reserve the right to adjust prices up or down** based on the variable requirements of each installation. Installation normally includes routine screws and wall anchors. Other materials extra. **MANY** other services are available. **Please feel free to ask questions.**

OPTIONAL INDEX (same info as price-group descriptions, sorted by treatment)

Treatment	Price group(s)	Treatment	Price group(s)
Blinds, mini	1	Shades, balloon	1, 3, 8
Blinds, vertical	2, 3, 4	Shades, cellular	1
Blinds, wood	1	Shades, pleated	1
Cascades	1, 3, 7, 8, 9	Shades, roller	1
Cornices	1	Shades, roman	1, 3, 8
Cut boards	8	Shades, wood	1
Decorative rods	5, 6, 7	Shades, woven	1
Draperies, shirred	5, 6, 7	Side panels	5, 6, 7
Draperies, side panels	5, 6, 7	Staple	3, 8
Draperies, traverse	5, 6, 7	String	3, 8
Lambrequin-see group	1	Swags	1, 3, 8
Metal rods	5, 6	Tie-backs	9
Mirrors	10	Valances	1, 3, 8
Pictures	10	Vertical blinds	2, 3, 4
PVC pipe	7	Vertical Sheers	6
Removal	9	Wood poles	7

New pricing for 2006!